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Concentrated Positions

Gifting

- Gift up to \$15,000 per year gift tax-free
- Give to a Charitable Trust (Charitable Remainder Trust or Charitable Lead Trust)
- Place stock in a Limited Partnership, Family Limited Partnership or LLC. Enables you to diversify your holdings and pass money between generations more efficiently

Protection & Hedging Options Strategies

- Puts - purchase a put option for “insurance” against a decline
- Calls - generating income from existing positions to offset and diversify risk
- Collars - Purchase a put option and simultaneously sell a call. Capping the upside and selling a call enables you to pay for your “insurance” with a put option

Selling in a Trust

- Using a trust for selling stocks with low basis and large gains can be a great way to reduce your tax liability
- Eight States have no trust income tax at all (AK, FL, NH, NV, SD, TX, WA, and WY)

Exchange Funds

- U.S. tax law allows investors to swap highly appreciated stock for shares of ownership in these entities without triggering a capital gains tax
- *investors need to have \$5million in investable assets to qualify and cannot access their assets for 7 years without penalty

Stock Protection Fund/Plan

- Longer-term downside risk reduction. The plan acts more like insurance than diversification
- Need 20 diverse groups of investors
- *High Fees